

Reporting by **sales revenue**

This document explains the reporting method by sales revenue. The method aims to simplify the annual reporting procedure. In order to apply it, we need to know the composition and weight of the packaging material you put on the Luxembourgish market. This information must be covered by a reference report. Further information on the reference report and the requirements to fulfill, is provided on paragraph 1. The method is based on the principle that your packaging material evolves with your sales figures from one year to another.

1 | Which conditions must be fulfilled to be able to report by sales revenue?

- Your company is **member of Valorlux**
- Your company has **only one membership number** (≠ several accounts)
- Valorlux **received your reference report**. (Before your first report by sales revenue, your company already declared by another method. This part is essential in order to know the composition and weight of your packaging material)
- Your **reference report is up to date**
(not older than 2 years for reports ≤ 500 Euro and not older than 1 year for reports > 500 Euro)
- The **total weight** of the packaging materials contained in your reference report **must not exceed 5'000 kg**. You can determine this information by summing up the last line of the document „Déclaration de mise sur le marché” which you received together with your last annual statement. If you need further information in how to find the document or how to calculate the sum, please contact: **service.administratif@valorlux.lu**

Document „Déclaration de mise sur le marché”

07.11.2019

Numéro d'adhérent : _____

Verre	Papier Carton	Acier	Aluminium	PET	PVC	HDPE	Carton à Boisson	Autres valorisables	Autres non Valorisables	Réutilisable	Papier/Carton secondaire	Bois secondaire	Autres secondaire	Point Vert par Unités (EUR.)
														Point Vert par Produit (EUR.)

TOTAL DECLARATION :

Gisements arrondis (en Kg)

Verre	Papier Carton	Acier	Aluminium	PET	HDPE	Carton à Boisson	Autres valorisables	Autres non Valorisables	Papier/Carton secondaire	Bois secondaire	Autres secondaire

a kg

b kg

c + d + e etc.

Total weight = a + b + c + ... = xy kg

2 | How to report?

- You inform Valorlux that you want to declare by sales revenue
- If necessary, you send us a reference report
- You indicate your **Luxembourgish sales revenue** for the reporting period (for example in 2020 for the reporting period 2019)
- If it's your first report by sales revenue, we also ask your sales revenues for the previous 2 years.
- All information should be sent to **service.administratif@valorlux.lu**

3 | Important:

- In order to maintain our data quality, a **new reference report** must be established **every 5 years**
- Your financial contribution cannot be less than the minimal cost of membership (Cf. general conditions Valorlux paragraph 5.3.)
- The packaging report by sales revenue is voluntary. You can change the declaration method at any time
- Your data is treated in complete confidence

Practical Example:

In 2020, you want to report by sales revenues for the year 2019. To do so, you inform Valorlux about your sales revenues in 2019, 2018 and 2017. 2019 and 2018 are necessary to perform the calculation. 2017 is needed for information purposes only.

2019: 22'000 Euro in the reporting year; **2018:** 20'000 Euro in the reference year

1st step: We calculate the evolution rate of your sales revenues:

$$\text{Calculation} = \frac{2019}{2018} = \frac{\text{Sales revenue in the reporting period}}{\text{Sales revenue in the reference period}} = \frac{22'000}{20'000} = +10\%$$

2nd step: We multiply the already known weights of your reference report by the evolution rate of your sales revenue. This calculation permits to obtain the weights for your reporting period

PACKAGING MATERIALS BY CATEGORY IN KG						
	Glass	Paper/ Cardboard	Steel	Aluminium	etc.	Total
2018: Reference period < 5'000 kg	1'000	600	1'250	850	...	3'700
Development of Sales revenue	+ 10%					
2019: Reporting period	1'100	660	1'375	935	...	4'070

3rd step: We multiply the weights calculated in the second step by the Green Dot tariffs valid for the reporting period. A current list of the Green Dot rates is available on our homepage (www.valorlux.lu/en/media-library)

PACKAGING MATERIALS BY CATEGORY IN KG						
	Glass	Paper/ Cardboard	Steel	Aluminium	etc.	Total
2019: reporting period	1'100	660	1'375	935	...	4'070
Green Dot Tariff 2019 (Euro/kg)	0,0127	0,0366	0,0215	0,0294		
Financial Contribution 2019	13,97	24,16	29,56	27,49	...	95,18

► In this example, the financial contribution for 2019 equals to 95,18 Euro (without VAT).